

Business address:

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Branch:

Durban: 9 Finchaven Place, Austerville, Durban, 4052

Commenced business date: 27 March 2015

VAT Registration number: 4340276981

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OUR VALUES

1. Overview

Ops360 is a 100% Black owned BEE Level 1 electrical and solar engineering turnkey contractor that has an operating footprint in Gauteng and KZN. 51% of shares is a black female (BCompT Accounting) and 49% black male (Electrical Engineering, BTech Quality Management). We are equipped with the electrical engineering, solar EPC turnkey capacity and accounting qualifications and skills to handle a variety of projects nationally and across Africa from design, consulting, deployment, training and costing of the total projects. This allows us to ensure that our value-add resources for all projects (small or large) are accurately positioned, scoped, costed and delivered on time with world class quality at your expected professional standards.

2. Aim

Our aim is to provide the highest level of power solutions across South Africa and Africa by employing suitably qualified and passionate engineers and artisans. In order to achieve this goal we must:

- Foster and nurture a culture of responsibility and accountability in all staff members.
- Maintain accurate and timeous cost reporting and control throughout the duration of the project.
- Maintain close interaction between client and OPS360 for an overall efficiency project.
- Empower local communities by creating jobs, skills and employment especially in the ever growing solar market.
- We have a skilled technical and sales team of 18 and have a pool of experienced installers to call upon for large projects with tight deadlines.

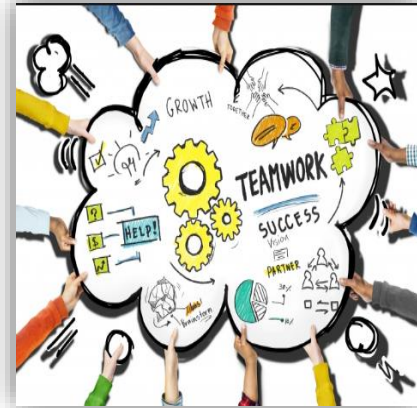


3. Company Vision

As a capable and growing BEE Level 1 black owned business, our vision is to be the preferred electrical engineering and solar solutions turnkey contractor in South Africa.

3.1 Core Values

- We believe in a flat organisational structure for close engagement with team and client and shared expertise to ensure an efficient and effective system is sustained in the business.
- Unified culture fostering team spirit, pro-activeness, strong skill set, strong business ethics and extensive experience.
- Strong relationship management with all stakeholders throughout the project.



3.2 Market Strategy

OPS360 are equipped with an experienced team of qualified electrical engineers and electricians that design, deploy and commission the works scope, pricing and cost control for each project. This strategy allows us to deliver projects on time, in full and below budget. Within our organisation, we are equipped with all necessary training, certificates, qualifications and accreditations such as:

- ✓ SANS 10142 wireman's license (3 phase CoC capable).
- ✓ Our Technical Director has a National Diploma in Electrical Engineering (S4) as well as a BTech in Quality Management. This allows us to design from a perspective of service excellence in mind.
- ✓ Solar SSEG design and installation accreditation (PV Green Card) and a team of trained solar installers by accredited and reputable solar service providers (PQRS)

4. Electrical Turnkey Contracting

We currently have a highly skilled, qualified and experienced team of engineers and certified electricians with a track record of on-time-in-full project delivery record. With over 40 years combined electrical turnkey experience within the team, we are confident you will always have world class design, installing and commissioning and project management services such as:

- ✓ ABC connections
- ✓ Street lighting upgrades
- ✓ Prepaid meter auditing and installations
- ✓ Industrial, commercial and domestic wiring installations
- ✓ Installing and terminating MV cable for municipalities.

PORTFOLIO OF EVIDENCE OF SOME PROJECTS

5. Solar Turnkey Contracting

We have installed over 300 residential installations using various inverters and batteries such as Victron, Sunsynk, Deye, Kodak with all brands of lithium batteries.

We have also installed over 4MWp of solar and over 8MWh of lithium batteries which include containerised BESS solutions for City Power and private clients.

Some completed projects:

Residential projects



Commercial Projects

Springs factory (120kwp solar, 160kwh battery)



Kopanong Hospital (620kwp, 2500kwh battery in containers)



Joburg Market





Westlake City Power offices (538kwp, 1MWh battery)







Lenasia City power offices (270kwp, 600kwh battery in container)





Current Project:

Denver Micro grid: 1mwp, 1.5mwh battery containerised





Summary:

We believe we have positioned ourselves to be ready to meet the growing demands of clean renewable energy that challenges South Africa and the world over. We have also proven to design, supply and install solutions regardless of the terrain, constraints and client specifications.

With a strong relationship with many suppliers, we have the design, installation and post installation support at a call to ensure the client achieves maximum uptime of the system.